

Bombardier

News highlights from the past year

November 2012

- Delivered NetJets's first "Signature Series" Global 6000.
- Inked a deal with VistaJet worth up to \$7.8 billion for 56 Bombardier Globals, with options for up to another 86. Deliveries were to begin in January 2014 and run through 2017.
- Agreed to a contract with Learjet's unionized Wichita employees, who returned to their jobs after a five-week strike.
- Appointed Flying Colours of Peterborough, Ontario, and its subsidiary Jet-Corp Technical Services of St. Louis as authorized service facilities for Learjet and Challenger business jets.
- Announced an agreement between Rolls-Royce and Bombardier Aircraft Services that allows the MRO's centers in Dallas, Tucson (Ariz.), Hartford (Conn.) and Fort Lauderdale (Fla.) to perform maintenance on the BR710.

January 2013

- Bombardier reported that it delivered 179 business jets in 2012, 16 more than in 2011. During this same period, the company received net orders for 343 business jets, compared with 191 in the previous year.
- Received certification for the Global 6000 from the Agência Nacional de Aviação Civil in Brazil.
- Named ExecuJet Nigeria in Lagos a Bombardier Aerospace line maintenance facility. The designation includes the Challenger 300, Challenger 604, Challenger 605, Global 5000, Global 6000, Global Express and Global Express XRS.

March 2013

- Announced that Latvia's Air Baltic had agreed to become the launch customer for a high-density version of the Bombardier CSeries CS300 capable of carrying 160 passengers.
- Announced that Maga Aviation in Brazil had been named an authorized service facility for the Learjet 40 line.

May 2013

- Debuted first production iteration of the Learjet 75 at the EBACE show.
- Bombardier unveiled the **Challenger 350**—an upgraded Challenger 300 with a new wing, more powerful engines, larger windows and a redesigned interior. Launch customer NetJets announced that it will buy 100 with an option for 175 more.
- Appointed FlightPath International as an authorized technical training provider.
- Expanded maintenance capacity at Tucson, Ariz. service center for the Q400 and Q400 NextGen twin turboprops. Added three lines of maintenance staff in the Tucson facility.
- Reported a strong first quarter for its Flexjet fractional and management subsidiary, with new business up 83 percent, fractional sales up 108 percent and jet-card sales up 48 percent over the same period in 2012.



Learjet 75

July 2013

- Announced that its service center at Amsterdam-Schiphol International Airport will add engine services, interior refurbishment and aircraft cleaning and detailing to its line and heavy maintenance offerings for Learjets, Challengers and Globals.

August 2013

- Bombardier reported flat year-over-year revenues for the second quarter but pre-tax earnings rose \$8 million to \$107 million and backlog climbed to \$33.4 billion from \$32.9 billion at the end of 2012.
- Drew a record 385 participants in São Paulo, Brazil, for its fourth annual Safety Standdown Latin America.
- Signed MOU with Rostekhnologii to validate the prospect of establishing a final assembly line in Russia for Bombardier's Q400 turboprop, with preliminary agreements to sell 100 Q400s in the country.

2012

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October 2012

- Bombardier opened a Moscow office to support the growing number of commercial aircraft customers in Russia and the Commonwealth of Independent States.
- **Faced a strike** in Wichita, Kan., by Bombardier Learjet workers, who rejected a proposed labor agreement.
- Approved a second-line maintenance facility in India, authorizing Air Works in New Delhi to work on the Challenger 604 and 605, Global Express and Global XRS. The facility will complement Air Works's center in Mumbai, which has been part of Bombardier's service network since 2008.

Deanna White



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December 2012

- Opened a parts depot in Dubai in a joint venture with Transworld Aviation that is much closer to the new Al Maktoum International Airport than the company's former parts depot at Dubai International Airport.
- Secured orders for five Global 6000s, worth \$293 million, and six Learjet 75s, worth \$81 million.

- Announced orders from two undisclosed customers for 13 Global 6000s and 8000s worth about \$800 million.
- Named **Deanna White** president of its Flexjet division, following retirement of Fred Reid, who had overseen the fractional provider's operations since 2008.
- Announced an expansion of service capabilities, including deployment of a fleet of mobile response trucks and three new regional support offices collocated with company-owned maintenance facilities in Tucson, Ariz.; Hartford, Conn.; and Fort Lauderdale, Fla.

2013

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Global 6000

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April 2013

- Announced that it would be extending the basic warranty of the Challenger 605 from three years/3,000 hours to five years/5,000 hours, for aircraft delivered after April 1.

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- Bombardier named Harrods Aviation an authorized service facility. The London Luton facility can perform line maintenance for the Challenger 300 and Challenger 605, and line and heavy maintenance for the Globals.
- Presented its Safety Standdown Asia for a third time, offering pilots, aircrew and flight departments "insights into the factors that precipitate errors in judgment" and ways to deal with them.
- Appointed Ian Ludlow general manager of its Amsterdam service center.

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June 2013

- Delivered the **400th Challenger 300** in a ceremony at the company's facilities in Montreal. The first Challenger 300 was delivered in early 2004.
- Delivered the 500th Bombardier Global, a Global 6000, to French corporation Groupe Bolloré.
- Bombardier's 20-year forecast predicts deliveries of 24,000 business jets worth \$650 billion in the segments in which the company competes. The forecast anticipates 9,800 aircraft deliveries worth \$269 billion from 2013 to 2022 and 14,200 aircraft worth \$381 billion from 2023 to 2032."
- Logged just over \$1.8 billion in business-aircraft sales at the Paris Air Show, including an order from VistaJet for 20 super-midsize Challenger 350s and options for 20 more.
- Bombardier signed an agreement with Comac covering four projects as part of the second phase of the long-term collaboration on common parts, systems and design aspects between the C919 and CSeries airliners.



Challenger 300

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September 2013

- Sold Flexjet subsidiary to Directional Aviation Capital—the company that owns Flight Options, Sentient Jet, Nextant Aerospace and Constant Aviation—for \$185 million. DAC's shell company for the acquisition will buy 85 Bombardier business jets worth \$1.8 billion and has an option for 160 more worth \$3.4 billion.
- Celebrated first flight of the CSeries regional airliner.

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October 2013

- Celebrated Learjet's 50th anniversary.